

WE WANT YOU

Inside Sales Water Applications Asia Pacific (m/f/d) Berlin, Germany



Process Insights is an alliance of technology companies focused on innovative and challenging applications in the field of gas and water analytics.

Our brands deliver leading process control, automation and research solutions that are used in a wide range of applications to ensure safe operation, improve product quality and achieve higher levels of efficiency.

Your duties

- Prepare and actively support customer acquisition in the target segments of water analyzers as defined by "Process Insights" based on value-added analytical applications
- Responsible for the application engineering in Southeast Asia and China
- Continuous market research, maintenance & proactive development of existing customer (data) & planning structures
- Familiarization with marketing & project-related topics (e.g. market analyses & trade fair participations)
- Translation of Chinese documents & procedures (e.g. emails, websites)
- Communicate with Chinese authorities & the prepare relevant documents in Chinese
- Support the set-up of a new branch office in Asia
- Support of Territory & Regional Sales Manager with application-technical chemical background in the entire sales process from the acquisition of new customers and the conclusion of contracts to the follow-up and commissioning of the analyzers

For our location in Frankfurt we are looking for an Inside Sales Water Applications Asia Pacific (m/f/d) in full-time.

With us, you can expect a competent and collegial team in a corporate culture characterized by professionalism and internationality. Inspiring and challenging tasks in a modern technology company are the hallmarks of your new job.

Your Profile

- You have successfully completed a master degree in process engineering or mechanical engineering with a focus on water industry
- You have already gained first experience in a company with technical background or completed an internship with a corresponding focus
- You have a keen interest in sales & technical marketing
- You have a very good command of Mandarin, Malay & English written and spoken, German is an advantage

What we offer you

- High level of personal responsibility in a growing future market in process analysis technology
- Cooperation in a team characterized by professionalism and international corporate culture

Interested?

- Send us your complete application documents with your earliest possible starting date and your salary expectations electronically. We are looking forward to your application.

Your contact

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